



# Solar Dynamics Pty Ltd

Commercial Solar Systems



**Fact 1/20 Capital Court  
Braeside, Victoria, 3195  
Phone 03 9580 0120 Fax 03 9580 0040  
[www.solardynamics.com.au](http://www.solardynamics.com.au)**

# About Solar Dynamics Pty Ltd

- Since April 2009 Solar Dynamics has been helping many home owners and businesses make an informed decision on investing in a solar solution. Whether this be a solar electricity system , or a solar hot water solution from our office located in Braeside Victoria.
- As of June 2013 we celebrated our **25,000<sup>th</sup>** solar electricity panel installation. Assisting home owners and businesses to reduce their reliance on grid supplied electricity and the year on year increases in energy costs apparent.
- Our business model is to develop a specific system suitable to your property, your budget, your desired outcomes expected. We ensure you are making an informed decision on the right system for you.
- Our staff are experienced in the solar industry and the energy market with our business, a specialised solar supplier and installer of quality systems for many years.
- Our installers are not only A Grade licensed electricians however , they are also fully clean energy council accredited to undertake solar installations

# Process of Commercial Solar

- ❑ You have an interest in a Solar Solution for your business.
- ❑ Free on site assessment will be undertaken by our experienced site assessors.
- ❑ Copy of your electricity bill and possibly meter data will be required to complete a comprehensive proposal.
- ❑ Once the review is completed a proposal will be presented to you showing :
  - Recommended Size System
  - Annual Savings Calculation
  - Pay back periods
  - Return on Investments
  - 25 year calculations for accountant if required
  - Lease quote if required

# Solar Affordability

Whilst the correctly sized system will show a positive return on your investment, reduce your operating costs , pay for itself in a 4 to 5 year period and continue to reap great rewards for many years. We understand that cash flow can be tight to invest in a solar system.

So we now also offer you..

- ✓ Zero Deposit
- ✓ Lease terms over a 5 year period

**Repayments are tax deductible.**

**Savings from the solar system in many cases are greater than the lease cost.**



1/20 Capital Court Braeside Victoria  
Phone 03 9580 0120 Fax 03 9580 0040  
[www.solardynamics.com.au](http://www.solardynamics.com.au)



# Lease Examples- 10kw system

- ❑ Spend **\$12,410.00** ex GST on a 10kw solar system.
- ❑ It will save you at **\$0.27** cents peak power **\$4090.00**+ gst per year.
- ❑ With no lease you will pay the system off via your savings in under **3.2 years**.
- ❑ A lease over 5 years is **\$3,389.48** ex GST per year.
- ❑ You are cash flow **positive** in the **first year**.
- ❑ You have **tax benefits** over and above the savings.



1/20 Capital Court Braeside Victoria  
Phone 03 9580 0120 Fax 03 9580 0040  
[www.solardynamics.com.au](http://www.solardynamics.com.au)

# Lease Examples 15kw System

- ❑ You spend **\$18,090** ex GST on a 15 kw solar system
- ❑ It will save you at \$0.27 cents peak power **\$6208.00** + GST per year
- ❑ With no lease you will pay the system off via your savings in **under 3 years**
- ❑ A lease over 5 years is **\$4,940.00** ex GST per year
- ❑ You are cash flow **positive** in the **first year**
- ❑ You have **tax benefits over and above the savings.**

# Lease Examples 20kw System

- ❑ Spend **\$21,360.00** ex GST on a 20 kw solar system.
- ❑ It will save you at \$0.27 cents peak power **\$8,278.00** + GST per year.
- ❑ With no lease you will pay the system off via your savings in **under 3 years**.
- ❑ A lease over 5 years is **\$5,773.32** ex GST per year.
- ❑ You are cash flow **positive** in the **first year**.
- ❑ You have **tax benefits over and above the savings**.

# Lease Examples 30kw System

- ❑ You spend **\$32,636.00** ex GST on a 30kw solar system.
- ❑ It will save you at \$0.27 cents peak power **\$12,417.00** + GST per year.
- ❑ With no lease you will pay the system off via your savings in **under 3 years**.
- ❑ A lease over 5 years is **\$8,821.00** ex GST per year
- ❑ You are cash flow **positive** in the **first year**.
- ❑ You have **tax benefits over and above the savings**.



# Lease Dot Points

- Simple Approval Process
- No Deposit Required
- Lease payments monthly or quarterly one payment in advance.
- Lease is to Zero – you own the equipment at the end of the term.
- Tax benefits on GST and the lease payment tax deductible.
- Option on balloon payments also considered.



# Facts, Questions & Answers

- You only now get paid at \$0.08 cents per kwh
- For your excess generated you do receive credits on your account at \$0.08 cents per kwh however solar for a business application is not about exporting electricity to the grid it is about lowering consumption.  
**A correctly sized system for your site will achieve this.**
- It will take forever to pay for itself
- Incorrect. As we can prove that a correctly sized system is one of the best investments you will ever make and pay for itself in no time. Its simple pay your electricity bill and the never ending increases or pay off a solar system and reap the benefits for years to come.
- Its all too hard and confusing
- Well don't worry we will take the headaches away for you. We claim the applicable rebate, we will lodge paperwork to get you connected to the grid and we will help you after the installation with bill reviews if needed.
- Business Solar
- Is the fastest growing area in the world solar market with many businesses in Australia investing in small, medium and large scale projects.

### What Products do we use?

We have chosen our product range very carefully and stuck with these products for many years as a proven, reliable, well supported range of products to offer.

### Warranties on the Product Range?

In general the warranty on a Solar Panel is 10 year structural warranty and 25 year performance warranty. Racking system is a 10 year warranty and Inverters range from 5 years to 10 years depending on the particular installation.

### Maintenance on Systems?

A full maintenance schedule will be provided as required by Australian Standards for a solar installation, most areas of maintenance are a visual check of the system

## How to get started

- Simply call us on **03 9580 0120** or email to [info@solardynamics.com.au](mailto:info@solardynamics.com.au)
- Arrange an onsite assessment to be completed by our experienced site assessors.
- Provide us with your most recent electricity bill for a review and your ABN and we can do the rest.

Easy as that!

# Solar Dynamics Pty Ltd

Factory 1/20 Capital Court

Braeside Victoria 3195

Phone 03 9580 0120

Fax 03 9580 0040

[www.solardynamics.com.au](http://www.solardynamics.com.au)

